

# PHIL BERGNER

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## SUMMARY

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Engineering leader with 20+ years of experience building and scaling enterprise software. Founding engineer at Youreka, a leading Salesforce field service application serving global Fortune 100 customers. Launched and scaled the platform to \$10M+ ARR. Led engineering through spinout and acquisition. Aligned engineering strategy with revenue growth, enterprise scale, and organizational maturity. Recognized industry leader and invited 5X speaker at Dreamforce.

## EXPERIENCE

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**Dispatch** — Vista Equity Partners portfolio company

Boston, MA · Remote

**Vice President of Engineering**

Oct 2024 – Present

- Lead engineering and QA organizations with full accountability for strategy, execution, security, and technical roadmap supporting global enterprise deployments
- Drove adoption of AI enabled development workflows to improve speed, quality, and developer effectiveness
- Owned engineering hiring, performance management, and compensation planning
- Acted as executive technical lead across strategic sales cycles and partner ecosystem initiatives
- Led prototyping and commercialization of new product capabilities
- Owned board-level strategic initiatives and executive reporting

**Senior Director of Engineering**

Aug 2023 – Oct 2024

- Achieved SOC 2 Type I and SOC 2 Type II compliance in consecutive years
- Led enterprise security review processes across procurement and customer lifecycle
- Established scalable engineering operating model and leadership structure

**Director of Engineering**

Apr 2022 – Aug 2023

- Led engineering through spinout, technical diligence, and acquisition readiness
- Refactored and relaunched mobile application, migrating 100 percent of customers to the new platform
- Scaled team, delivery processes, and technical standards to support rapid growth

**Youreka** — acquired by Dispatch, 2022

Baltimore, MD

**Founding Engineer**

Aug 2020 – Apr 2022

- Established engineering and QA team following company spin-out from Synaptic Advisory Partners
- Built and scaled the product platform across APIs, mobile applications, and web
- Defined core architecture and technical standards

## Synaptic Advisory Partners

Annapolis, MD

### *Salesforce Architect*

Nov 2011 – Aug 2020

- Architected and guided development of large scale Salesforce implementations
- Led enterprise rollouts across regulated verticals, including large-scale data migrations and integration programs
- Drove organization-wide adoption of Git based source control and CI/CD

## AKQA

Washington, DC

### *Project Manager*

Jan 2006 – Nov 2011

- Led 10,000+ page CMS platform migration for a government agency
- Directed large-scale content architecture and publishing operations
- Managed an offshore QA team

### *Aquilent — Web Developer*

May 2002 – Sep 2005

### *Commerce One — Web Developer*

1999 – 2001

## SPEAKING

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- **Dreamforce 2025** — Design Lightning Apps that are Fast and Responsive
- **Dreamforce 2023** — Improve API Performance by Utilizing the Platform Cache
- **Dreamforce 2022** — Build a Lightning Web Component for Salesforce Field Service Mobile
- **Dreamforce 2019** — Applied Einstein capabilities
- **Dreamforce 2018** — Einstein Vision for photo categorization

## EDUCATION

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**Towson University** — Bachelor of Science, Computer Information Systems